

Under Article 23 of the Law on Public Procurement (Official Gazette 24/19) ESM Prodazba DOOEL Skopje announces:

**PUBLIC CALL No. 07-2023**  
**for collecting bids for purchase of natural gas**

**1. GENERAL PROVISIONS**

1.1 The contracting authority according to public call No. 07-2023 is ESM Prodazba DOOEL Skopje, with headquarters at 11 Oktomvri Street No. 9, Skopje.

1.2 The subject of the purchase is: natural gas in the amount of **1900 MWh - minimum daily quantity up to 3500 MWh - maximum daily quantity**, for the period from 01.12.2023 to 15.12.2023, and **2300 MWh minimum daily quantity up to 3500 MWh - maximum daily quantity**, for period from 16.12.2023 to 31.12.2023 / per gas-day, at the point of delivery main measuring station (GMS) Zhidilovo. **The offer is not divisible.**

1.3 If there is a need for a larger or smaller quantity of natural gas than the previously determined minimum and maximum quantities of natural gas in accordance with point 1.2, with prior notice there is the possibility to increase or decrease the minimum and maximum daily quantity of natural gas with an annex to the contract.

1.4 The announcement is public with the right to participate to all domestic and foreign legal entities registered for this type of activity.

1.5 **Period of accepting the bids following the public call No. 07-2023 is from 10:00 AM- until 11:00 AM o'clock on 21.11.2023 CET to an e-mail: [ponudi@esm-prodazba.mk](mailto:ponudi@esm-prodazba.mk)**

**2. CONTENT OF THE BID**

2.1 The bid should contain:

2.1.1 Technical characteristics:

The natural gas must be of the following quality:

**Chemical composition, mol %**

Methane (C1) minimum 75

Nitrogen (N2) maximum 6

Carbon dioxide (CO2) maximum 3

**Gross (upper) caloric value**

Maximum 13.67 kWh/m<sup>3</sup>



Minimum 10.17 kWh/m<sup>3</sup>

#### **Wobbe Index**

Maximum 16.33 kWh/m<sup>3</sup>

Minimum 13.07 kWh/m<sup>3</sup>

#### **Water dew point**

Not higher than minus 8 degrees Celsius at a pressure of 39.2 barg

#### **Natural gas temperature**

from +0° C to +50° C

The above reference conditions for temperature, pressure and humidity, to be used for natural gas measurements and calculations, are 273.15 K (=0 °C) and 101.325 kPa (=1.01325 bar (absolute)) for true dry gas.

- 2.1.2 Certificate of origin of the natural gas which guarantees that the natural gas does not originate from the Russian Federation / Statement by the responsible person of the bidder that if there is a fee for the transfer of natural gas originating from the Russian Federation in accordance with the regulation of the Republic of Bulgaria (Official Gazette of RB No. 86/13.10.2023), it falls on the bidder.
- 2.1.3 A statement from the bidder's responsible person that the price includes all customs duties, fees and other additional costs that may arise.
- 2.1.4 Total quantity of natural gas that the bidder has secured for the needs of the contracting authority according to the ranks specified in point 1.2, at the main measuring station Zhidilovo, for the period 01.12.2023 to 31.12.2023 / per gas-day, expressed in measurements units - MWh.
- 2.1.5 Unit price in EUR and measurement unit MWh (EUR / MWh). The calculation of the denar equivalent of the price of the offer will be done according to the average exchange rate of the NBRNM on the date of submission of the offers. The price is fixed for the entire delivery period.
- 2.1.6 Terms of payment.
- (in case the payment term is an advance payment, after concluding the contract, the total monthly amount from the lower ranks is to be paid:
- 1900 MWh per gas-day for the period from 01.12.2023 to 15.12.2023 and
  - 2300 MWh per gas-day for the period from 16.12.2023 to 31.12.2023
- The difference between the confirmed daily nominations for the corresponding gas day and the paid minimum daily quantities, will be paid in advance on a daily basis with dynamics D-1).
- 2.1.7 Dynamics of submitting daily nominations for required quantities of natural gas
- (the bidder must specify in the offer, one of the following dynamics for submitting daily nominations: D-1 or D-2 days before the day of delivery)
- 2.1.8 The subject of invoicing in the final invoice will be the confirmed daily nominations after the end of the month of delivery.

- 2.1.9 Method of security if advance payment is required (bank guarantee or corporate guarantee valid for at least 15 days after the end of the month of delivery).
- 2.1.10 A statement from the bidder's responsible person that the bidder is able to provide the specified quantities of natural gas for the period for which the bid is submitted.
- 2.1.11 Bidder's name, address and registered office.
- 2.2 Bidders shall bear all costs associated with the preparation and submission of their bid, and the Contracting Authority shall in no event be responsible or liable for these costs.

### 3. METHOD OF SUBMITTING THE BIDS

Bids are to be submitted in one of the following way:

- Scanned originals certified, stamped, signed by an authorized person of the company, to the following e-mail address: [ponudi@esm-prodazba.mk](mailto:ponudi@esm-prodazba.mk)
- Electronically signed offers by an authorized person of the company, to the following e-mail address: [ponudi@esm-prodazba.mk](mailto:ponudi@esm-prodazba.mk)

In case of acceptance of the offer, the selected bidder is obliged to submit the offer and accompanying documentation in original within 1 (one) day from the date of the received notice of accepted offer.

### 4. PROCEDURE FOR OPENING AND EVALUATION OF OFFERS

#### 4.1 Initial Offer

The deadline for receipt of initial offers is 21.11.2023 in the period from 10:00 to 11:00 a.m. to the e-mail address [ponudi@esm-prodazba.mk](mailto:ponudi@esm-prodazba.mk)

4.2 After submitting the initial offer, ESM Prodazba will ask the bidders participating in the Public Call to submit an improved offer.

4.3 After submitting the improved offer, ESM Prodazba will ask the bidders participating in the Public Call to submit a final offer.

4.4 The criteria for evaluation of offers is the lowest unit price

4.5 If offers with the same prices appear, the first submitted offer will be selected as more favorable

4.6 ESM Prodazba DOOEL Skopje reserves the right to reject any offer, to accept or not to accept the quantities of natural gas submitted by the legal entity or to cancel the procurement procedure.

ESM PRODAZBA DOOEL

