



Under Article 23 paragraph 10 of the Law on Public Procurement (Official Gazette 24/19)
ESM Proizvodstvo na toplina DOOEL Skopje announces:

PUBLIC CALL No.06/2-2026
for collecting bids for group procurement of additional quantities of natural gas

1. GENERAL PROVISIONS

1.1 The contracting authorities according to Public Call No.06/2-2026 is:

- ESM Proizvodstvo na toplina DOOEL Skopje, with headquarters at Todor Aleksandrov Street No. 6, Gazi Baba, City of Skopje EIC code 70X000000005EPTQ
- AD ESM Podruznica Energetika Skopje, with headquarters at 16-th Makedonska brigada Street, No.18, Gazi Baba, City of Skopje, EIC code 33XADELEMSKOPJEI.

1.2 The subject of the purchase is natural gas with the following technical characteristics:

Chemical composition, mol %

Methane (C1)	minimum 75
Nitrogen (N2)	maximum 6
Carbon dioxide (CO2)	maximum 3

Gross (upper) caloric value

Maximum 13.67 kWh/m³
Minimum 10.17 kWh/m³

Wobbe Index

Maximum 16.33 kWh/m³
Minimum 13.07 kWh/m³

Water dew point

Not higher than minus 8 degrees Celsius at a pressure of 39.2 barg

Natural gas temperature

from +0° C to +50°C

The above reference conditions for temperature, pressure and humidity, to be used for natural gas measurements and calculations, are 273.15 K (=0 °C) and 101.325 kPa (=1.01325 bar (absolute) for true dry gas.

1.3 The seller is obliged to submit the Natural Gas Quality Certificate at the cross-border exit point GMS Kyustendil / Zhidilovo no later than 10 working days after the end of the month of delivery.

1.4 Procurement period **from 01.04.2026 (06:00h CET) to 01.05.2026 (06:00h CET)**, in quantities of:

Table 1

2026	
Quantities-MWh	01.04.2026 (06:00h CET) до 01.05.2026 (06:00h CET)
Minimum daily nomination	0,00 MWh
Maximum daily nomination	1.500,00 MWh

1.5 Point of delivery: main measuring station (GMS) Zhidilovo.

1.6 The offer is not divisible.

1.7 The announcement is public with the right to participate of all domestic and foreign legal entities that hold valid licenses for trade and supply of natural gas.

1.10 Period of accepting the Offers following the Public Call No.06/2-2026 is **from 09:00 AM- until 09:15 AM o'clock on 30.03.2025 CET to an e-mail:**
esm-proizvodstvo.prirodengas@elem.com.mk

2. CONTENT OF THE BID

2.1 The offer is submitted on Form No. 1 attached to Public Call No.06/2-2026.

2.2 Statement from the responsible person of the bidder that fully accepts the terms of the Public Call 06/2-2026 and that the price includes all customs duties, fees and other additional costs that may arise.

2.3 The Offer is submitted with:

- A signed model contract
- Current status or an appropriate document issued by a competent authority,
- Certificate of registered activity (DRD form) as proof that it is registered as an individual or legal entity for performing the activity related to the subject of the contract under the Public Call or a valid license for the trade or supply of natural gas in accordance with the regulations of the country where it is registered.

2.4 **Subject of bids' evaluation: lowest price of natural gas EUR/MWh, fixed for the entire delivery period, expressed with 2 (two) decimal places.**

2.5 Terms of payment:

- ✓ The Seller shall issue a final invoice for the total nominated quantities for the entire delivery period (01.04.2026 - 06:00h CET to 01.05.2026 - 06:00h CET) within 10 (ten) days after the expiry of the delivery period.
- ✓ The Buyer shall be obliged to pay the final invoice for the total nominated quantities for the entire delivery period (01.04.2026 - 06:00h CET to 01.05.2026 - 06:00h CET), no later than 10 (ten) days from the date of receipt of the final invoice.

2.6 The calculation of the denar equivalent of the final invoice will be made at the middle exchange rate of the National Bank of the Republic of North Macedonia on the date of issuance of the final invoice.

2.7 Financial security for quality performance of the contract: The Seller is obliged, no later than 31.03.2025, by 12:00h CET, to submit a bank guarantee / deposit for the quality performance of all obligations. Obligations are arising from the contract for the purchase and sale of additional quantities of natural gas with ESM Proizvodstvo na toplina DOOEL Skopje in accordance with the Public Call 06/2-2026. The bank guarantee / deposit has to be valid from 01.04.2026 to 01.05.2026, and in amount of 101.250 EUR in denar equivalent calculated at the middle exchange rate of the NBRSM on the day of payment if the deposit is paid in denars. If the bidder submits a deposit, the bank commission for the transfer is borne by the bidder.

2.7.1 If the Bidder does not submit a bank guarantee/deposit for quality performance of the contract by 31.03.2026, by 12:00 CET, the Buyer will terminate the Natural Gas Purchase Agreement, will not be obligated to pay for the taken/delivered quantities of natural gas, and will sign a Natural Gas Purchase Agreement with the second-ranked bidder who meets the requirements in accordance with Public Call 06/2-2026.

2.7.2 The bank guarantee should be irrevocable, unconditional, without the right to object and payable on first call.

2.7.3 The financial security for quality performance of the contract shall be returned to the Bidder no later than 15.05.2026.

2.7.4 The financial security for quality performance of the contract shall be charged if the Bidder does not comply with the terms of the Natural Gas Purchase Agreement.

2.8 Dynamics of submitting daily nominations for required quantities of natural gas: D-1.

2.9 Bidders shall bear all costs associated with the preparation and submission of their Offer, and the Buyer shall in no event be responsible or liable for these costs.

3. METHOD OF SUBMITTING THE OFFERS

3.1 Offers must be submitted in one of the following way:

- Scanned originals, stamped and signed by an authorized person of the company, to the following e-mail address: esm-proizvodstvo.prirodengas@elem.com.mk
- Digitally signed offers by an authorized person of the company, to the following e-mail address: esm-proizvodstvo.prirodengas@elem.com.mk

4. PROCEDURE FOR OPENING AND EVALUATION OF OFFERS

4.1 The procedure for receiving, opening and evaluating offers will take place in 2 (two) rounds:

- Initial offer
- Final offer

4.2 Initial Offer: deadline for receipt - **on 30.03.2026 in the period from 09:00 to 09:15h CET** at the e-mail address esm-proizvodstvo.prirodengas@elem.com.mk

4.3 Final offer: deadline for receipt - **on 30.03.2026 in the period from 09:30 to 09:45h CET** at the e-mail address esm-proizvodstvo.prirodengas@elem.com.mk

4.4 Validity of the offer: the offer should be valid at least until **31.03.2026 at 15:00h CET**.

4.5 Notification for the selection of the most favorable offer will be delivered to the bidders who participated in the public call No. 06/2-2026 **no later than 30.03.2026 by 12:00 h CET**.

4.6 Signing of the contract (model of the contract attached to the Public Call) **no later than 30.03.2026 at 15:00h CET**.

4.7 If offers with the same prices appear, the offer of the economic operator who submitted the offer first will be chosen.

4.8 In case of impossibility to sign a contract with the bidder with the first-ranked offer, the second-ranked offer that meets the conditions specified in this public call is selected.

4.9 ESM Proizvodstvo na toplina DOOEL Skopje reserves the right to cancel the procedure and not to carry out an election according to Public Call No.06/2-2026.

4.11 Bidders have the right to inspect the Bid Evaluation Report under Public Call 06/2-2026 for the procurement of natural gas.

For all questions regarding Public Call No. 06/2-2026, you can contact e-mail: esm-proizvodstvo.prirodengas@elem.com.mk

ESM PROIZVODSTVO NA TOPLINA DOOEL SKOPJE