

Under Article 23 paragraph 10 of the Law on Public Procurement (Official Gazette 24/19)

AD ESM Podružnica Energetika Skopje announces: Акционерско друштво за
производство на електрична енергија,
ЕЛЕКТРАНИ НА СЕВЕРНА МАКЕДОНИЈА,
во државна сопственост,
Подружница ЕНЕРГЕТИКА - Скопје

Бр. 11-1384/3

04.09.2026
СКОПЈЕ

PUBLIC CALL No.02-2026

for collecting bids for additional quantities of natural gas

1. GENERAL PROVISIONS

1.1 The contracting authorities according to Public Call No.02-2026 is:

- AD ESM Podružnica Energetika Skopje, with headquarters at 16-th Makedonska brigada Street, No.18, Gazi Baba, City of Skopje, EIC code 33XADELEMSKOPJEI.

1.2 The subject of the purchase is natural gas with the following technical characteristics:

Chemical composition, mol %

Methane (C1)	minimum 75
Nitrogen (N2)	maximum 6
Carbon dioxide (CO2)	maximum 3

Gross (upper) caloric value

Maximum 13.67 kWh/m³
Minimum 10.17 kWh/m³

Wobbe Index

Maximum 16.33 kWh/m³
Minimum 13.07 kWh/m³

Water dew point

Not higher than minus 8 degrees Celsius at a pressure of 39.2barg

Natural gas temperature

from +0° C to +50°C

The above reference conditions for temperature, pressure and humidity, to be used for natural gas measurements and calculations, are 273.15 K (=0 °C) and 101.325 kPa (=1.01325 bar (absolute) for true dry gas.

1.3 The seller is obliged to submit the Natural Gas Quality Certificate at the cross-border exit point GMS Kyustendil / Zhidilovo no later than 10 working days after the end of the month of delivery.

1.4 Procurement period from 11.09.2026 (06:00h CET) do 01.10.2026 (06:00h CET), in quantities of:

Table 1

2026	
Quantities-MWh	11.09.2026 (06:00h CET) do 01.10.2026 (06:00h CET),
Minimum daily nomination	0,00 MWh
Maximum daily nomination	350,00 MWh

1.5 Point of delivery: main measuring station (GMS) Zhidilovo.

1.6 The offer is not divisible.

1.7 The announcement is public with the right to participate of all domestic and foreign legal entities that hold valid licenses for trade and supply of natural gas.

1.10 Period of accepting the initial offers following the Public Call No.02-2026 is **from 09:00 AM- until 09:15 AM CET on 09.09.2026 to an e-mail:**

anabela.tegovska@elem.com.mk

2. CONTENT OF THE BID

2.1 The offer is submitted on Form No. 1 attached to Public Call No.02-2026.

2.2 Statement from the responsible person of the bidder that fully accepts the terms of the Public Call 02-2026 and that the price includes all customs duties, fees and other additional costs that may arise.

2.3 The Offer is submitted with:

- A signed model contract
- Current status or an appropriate document issued by a competent authority,
- Certificate of registered activity (DRD form) as proof that it is registered as an individual or legal entity for performing the activity related to the subject of the contract under the Public Call or a valid license for the trade or supply of natural gas in accordance with the regulations of the country where it is registered.

2.4 **Subject of bids' evaluation: lowest price of natural gas EUR/MWh, fixed for the entire delivery period, expressed with 2 (two) decimal places.**

2.5 Terms of payment:

- ✓ The Seller shall issue a final invoice for the total nominated quantities for the entire delivery period (11.09.2026 06:00h CET to 01.10.2026 06:00h CET) within 10 (ten) days after the expiry of the delivery period.
- ✓ The Buyer shall be obliged to pay the final invoice for the total nominated quantities for the entire delivery period (11.09.2026 06:00h CET to 01.10.2026 06:00h CET), no later than 10 (ten) days from the date of receipt of the final invoice.

2.6 The calculation of the denar equivalent of the final invoice will be made at the middle exchange rate of the National Bank of the Republic of North Macedonia on the date of issuance of the final invoice.

2.7 Financial security for quality execution of the contract: The Seller is obliged, no later than 10.09.2026, by 12:00h CET, to submit a bank guarantee / deposit for the quality execution of all obligations arising from the contract for the purchase and sale of additional quantities of natural gas with AD ESM Podružnica Energetika Skopje in accordance with the Public Call 02-2026. The bank guarantee / deposit has to be valid from 11.09.2026 to 05.10.2026, and in amount of 13.000 EUR in denar equivalent calculated at the middle exchange rate of the NBRSM on the day of payment if the deposit is paid in denars. If the bidder submits a deposit, the bank commission for the transfer shall be borne by the bidder.

- 2.7.1 If the Bidder does not submit a bank guarantee/deposit for quality execution of the contract latest 10.09.2026, by 12:00h CET, the Buyer shall terminate the Natural Gas Purchase and Sale Agreement and shall have no obligation to pay for the natural gas quantities taken/delivered..
- 2.7.2 The bank guarantee should be irrevocable, unconditional, without the right to object and payable on first call.
- 2.7.3 The financial security for quality performance of the contract shall be returned to the Bidder no later than 09.10.2026.
- 2.7.4 The financial security for quality performance of the contract shall be charged if the Bidder does not comply with the terms of the Natural Gas Purchase Agreement.

2.8 Dynamics of submitting daily nominations for required quantities of natural gas: D-1.

2.9 Bidders shall bear all costs associated with the preparation and submission of their Offer, and the Buyer shall in no event be responsible or liable for these costs.

3. METHOD OF SUBMITTING THE OFFERS

3.1 Offers must be submitted in one of the following way:

- Scanned originals, stamped and signed by an authorized person of the company, to the following e-mail address: anabela.tegovska@elem.com.mk
- Digitally signed offers by an authorized person of the company, to the following e-mail address: anabela.tegovska@elem.com.mk

3.2 Financial Security for the Bid: The Bidder shall submit a bank guarantee/deposit together with the Bid in the amount of EUR 3,900.00, in MKD equivalent calculated at the middle exchange rate of the National Bank of the Republic of North Macedonia (NBRNM) on the date of payment, if the deposit is paid in MKD.

3.3 Proof of payment of the deposit shall be submitted together with the Bid.

3.4 The deposit shall be paid to the following bank account:

- Beneficiary: AD ESM Podružnica Energetika Skopje,
- Account: MK07200001317827636 EUR, or 200001230502028 MKD
- Depository bank: Stopanska Banka AD Skopje
- IBAN: MK07200001317827636 (EUR)
- SWIFT: STOBMK2X
- Payment purpose: Bid security deposit under Public Call No. 02-2026.

3.5 The Bid Security Bank Guarantee shall be irrevocable, unconditional, payable upon first demand and without the right of objection.

3.6 The Bid Security Bank Guarantee shall be submitted in electronic SWIFT format together with the Bid.

3.7 The Bid Security shall remain valid until 11 September 2026 and shall be returned to the Bidders no later than 14 September 2026.

3.8 The Bid Security may be called upon, i.e. the deposited funds shall be permanently retained, if the Bidder:

- withdraws its Bid before the expiry of its validity period;
- fails to sign the Contract; or
- fails to provide a Bank Guarantee or deposit for the proper performance of the Contract.

4. PROCEDURE FOR OPENING AND EVALUATION OF OFFERS

4.1 The procedure for receiving, opening and evaluating offers will take place in 2 (two) rounds:

- Initial offer
- Final offer

4.2 Initial Offer: deadline for receipt - **on 09.09.2026 in the period from 09:00 to 09:15h CET** at the e-mail address anabela.tegovska@elem.com.mk

4.3 Final offer: deadline for receipt - **on 09.09.2026 in the period from 09:30 to 09:45h CET** at the e-mail address anabela.tegovska@elem.com.mk

4.4 Validity of the offer: the offer should be valid at least until 10.09.2026 at 15:00h CET.

4.5 Notification for the selection of the most favorable offer will be delivered to the bidders who participated in the public call No. 02-2026 no later than 09.09.2026 by 16:00 h CET.

4.6 Signing of the contract (model of the contract attached to the Public Call) no later than 10.09.2026 at 15:00h CET.

4.7 If offers with the same prices appear, the offer of the economic operator who submitted the offer first will be chosen.

4.8 AD ESM Podružnica Energetika Skopje reserves the right to cancel the procedure and not to carry out an election according to Public Call No.02-2026.

4.9 Bidders have the right to inspect the Bid Evaluation Report under Public Call 02-2026 for the procurement of natural gas.

For all questions regarding Public Call No. 02-2026, you can contact e-mail: anabela.tegovska@elem.com.mk

AD ESM Podružnica Energetika Skopje

DIRECTOR

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